



Exchange Council Election
2024 /
Börsenratswahl 2024

CVs of the Candidates /
Lebensläufe der Kandidaten
Group 1

23.04.2024
Leipzig

SachsenEnergie AG	Olaf Adermann
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Curriculum vitae

Individual information

Name Olaf Adermann



Education

1968 – 1976 Polytechnical school Premnitz / Havel
1976 – 1980 Secondary school Rathenow (final examination)

Military service

09/1980 – 08/1983 East German national army, Potsdam

Academic education

1983 – 1988 Technical University Dresden, thereof
1983 – 1985 Basic study Mechanical engineering
1985 – 1988 Special study Power plant technology
Diploma thesis: Requirements on heat exchange facilities in nuclear power plants by earthquakes

Degree Graduated Engineer

Professional career

04/2022 - presence SachsenEnergie AG / DREWAG GmbH
Head of energy economics (general manager) responsible of

- Energy procurement on wholesale market for company's retail portfolios (ca. 17 TWh/y power and 24 TWh/y natural gas)
- Sale of SachsenEnergie's conventional and renewable power generation (approx. 2,5 TWh),
- Lang-term market outlook of German/European Energy market for SachsenEnergie group

2016 – 03/2022 Lausitz Energie Kraftwerke AG
Head of energy market services, responsible for

- Establishment, management of wholesale market access and energy-economic planning

thereof 2016 – 2019 Lausitz Energie Kraftwerke AG
Head of portfolio management responsible for

- LEAG's hedge portfolio management

- 2002 – 2016 Vattenfall Europe Generation AG
 thereof 2010 – 2016 Head of Asset Management, responsible for
- optimal asset portfolio operation (Vattenfall's lignite and pump storage power plant portfolio in Germany)
- thereof 2000 – 2010 Portfolio and energy contract manager power, fuels, grid contracts, balance group
- 1993 – 2000 VEAG Vereinigte Energiewerke AG
 Planning engineer for power plant design
- concept design, optimization for retro-fitting 500 MW units and new-builts in Lusatia (federal states of Brandenburg, Saxony)
- 1988 – 1993 VEB Bergmann Borsig, ABB Kraftwerke Berlin GmbH
 Planning engineer for power plant design of conventional and nuclear power stations
- Design und project planning for components of nuclear power stations and hard coal power plants

Qualifications

- Language skills

English	– fully professional proficiency
Spanish	– expanded basic skills
Russian	– expanded basic skills
Italian	– basic skills
Latin	– basic skills
- Advance training

Management courses, e.g. Vattenfall core management program, potential executive program
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Interests, spare time activities

- Endurance sports (running, cycling, hiking)
- Amongst others travelling, reading, singing, dancing.

OMV PETROM SA	Marian Bitică
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**EUROPEAN
CURRICULUM VITAE
FORMAT**



PERSONAL INFORMATION

Name **MARIAN BITICĂ**

WORK EXPERIENCE

- Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
 - Main activities and responsibilities

 - Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
 - Main activities and responsibilities

 - Main achievements

 - Dates (from – to)
 - Name and address of employer
 - Type of business or sector
- May 2019 – present**
OMV PETROM SA
Oil & Gas / Sales & Marketing
Head of Sales, Trading & Origination
- Manage gas & power sales, trading & origination activity to Romanian market and regional market (Bulgaria, Hungary and Greece)
 - Responsible for a turnover of abt. 1.5 billion EUR.
- February 2010 – April 2019**
OMV PETROM GAS SRL
Oil & Gas / Sales & Marketing
Sales Director
- Manage gas & power sales activity to Romanian market
 - Responsible for a turnover of abt. 1 billion EUR
- Since 2010, OMV Petrom Gas is the gas market leader on free market
- 2012: OMV Petrom Gas employees as having been the most profitable employee in the Romanian economy according to Business Magazine of 30.09.2013 and 04.10.2013: 1.283.000 EUR net profit per employee;
 - 2011: OMV Petrom Gas employees as having been the most profitable employee in the Romanian economy according to Ziarul Financiar of 09.07.2012: 722.600 EUR net profit per employee: <http://www.zf.ro/companii/topul-celor-mai-profitabili-angajati-din-economie-9831780>
- October 2007 – January 2010**
OMV PETROM SA – DOLJCHIM CRAIOVA
Chemical / Sales & Marketing

- Occupation or position held
- Main activities and responsibilities
 - Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
- Main activities and responsibilities
 - Dates (from – to)
 - Name and address of employer
 - Type of business or sector
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 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
- Main activities and responsibilities
 - Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held

EDUCATION AND TRAINING

- Dates (from – to)
- Name and type of organization providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Dates (from – to)
- Name and type of organization providing education and training
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- Title of qualification awarded
- Dates (from – to)
- Name and type of organization providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Dates (from – to)

Commercial Director

Manage sales & marketing activity of chemical products produced by Doljchim Craiova

February 2007 – September 2007

OMV PETROM SA – DOLJCHIM CRAIOVA

Chemical / Sales & Marketing

Marketing Manager

Coordinate the sales & marketing of chemical products produced by Doljchim Craiova

May 2006 – January 2007

OMV PETROM SA – DOLJCHIM CRAIOVA

Chemical / Sales & Marketing

Head of Marketing and Partnership Relation Office

Manage marketing activities and coordinates the relations with company's partners

November 2000 – April 2006

OMV PETROM SA – DOLJCHIM CRAIOVA

Chemical / Sales & Marketing

Economist / Import-Export Dept.

- Responsible for imports of spare parts and raw materials

- Responsible for methanol sales for export market

2013 - 2014

ASHRIDGE BUSINESS SCHOOL, LONDON, GREAT BRITAIN;

Top 20 Executive Education ranked by Bloomberg BusinessWeek & Financial Times

POWER2LEAD

DIPLOMA

2011 – 2012

IMD BUSINESS SCHOOL, LAUSANNE, SWITZERLAND

1ST Worldwide Executive Education Open Programs – ranked by Financial Times

POWER2MANAGE

DIPLOMA

2001 – 2003

UNIVERSITY OF CRAIOVA, FACULTY OF ECONOMIC SCIENCES

MASTER: BUSINESS ADMINISTRATION

MASTER DIPLOMA

2000 – 2001

UNIVERSITY OF CRAIOVA, FACULTY OF ECONOMIC SCIENCES

POSTGRATUATED STUDIES: APPLIED MARKETING

BACHELOR DIPLOMA

1996 – 2000

- Name and type of organization providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

UNIVERSITY OF CRAIOVA, FACULTY OF ECONOMIC SCIENCES

TRADE AND MARKETING

GRADUATE DIPLOMA

- Dates (from – to)

1992 – 1996

- Name and type of organization providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

THEORETICAL HIGHSCHOOL, BREZOI, VALCEA COUNTY

MATEMATICS & FIZICS

BACHELOR DIPLOMA

**PERSONAL SKILLS
AND COMPETENCES**

Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

ENGLISH	FRENCH
VERY GOOD	GOOD
VERY GOOD	GOOD
VERY GOOD	GOOD

**ORGANIZATIONAL, SOCIAL SKILLS
AND COMPETENCES**

Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential (for example culture and sports), etc.

EXCELLENT MANAGER & ORGANIZER, SOCIABLE, TEAMWORK, GOOD COMMUNICATION SKILLS, ABILITY TO LEAD AND TO MAXIMIZE THE COMPANY PROFITS

**TECHNICAL SKILLS
AND COMPETENCES**

With computers, specific kinds of equipment, machinery, etc.

MICROSOFT OFFICE

DRIVING LICENCE – B CATEGORY

ENI Global Energy Markets S.P.A.	Marco Centofanti
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CEPSA GAS Y ELECTRICIDAD SA	Jens Göbel
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JENS GÖBEL
Cepsa Gas Y Electricidad S.A.
jens.gobel@cepsa.com

BUSINESS EXPERIENCE

- More than 25 years of experience in European energy markets:
 - Commodities (power, CO2, coal, natural gas, LNG, petroleum),
 - Value chains (generation, origination/trading, sales).
- Over 15 years of line management experience.
- International work experience (US, Spain, Germany, UK) in different corporate cultures (Enron, Statkraft, Shell, Eni, CEPSA).
- Board and committee experience (trustee, advisory board, decision review board, exchange council).

PERSONAL SKILLS

- Entrepreneurial with a strong sense of what works and what does not work.
- Strong networking, relationship building and stakeholder management skills.
- Strong industry network especially in the trading community.
- Results oriented, hands-on and highly motivated.
- High degree of cultural sensitivity and adaptability.
- Team-oriented.

EDUCATION

CFA	Charter awarded 2003
Mannheim University , Mannheim, Germany Diploma (specialisation in Finance and Statistics)	1993 - 1998
Indiana University of Pennsylvania , Indiana, PA, USA MBA (Elective: Statistics)	1996 - 1997

LANGUAGES

Fluent: German, English, Spanish

Basic: French, Italian

PROFESSIONAL EXPERIENCE

CEPSA , Madrid Spain	January 21 – present
Director Power and Environmental Products Trading and Power Marketing from January 2024	
• Member of the BU Trading and of the BU Commercial&Clean Energy Leadership Team.	
Director Power, Gas and Emissions Trading until December 2023	
• Member of the BU Trading Leadership Team.	
Eni Trading & Shipping Spa (ETS) , London, England	July 13 – October 2020
Head of Power and Emissions Trading	
• Member of the Trading leadership team, BU Power Leadership Team as Trading Reference (since 2018).	
Shell Energy Europe Ltd. (SEEL) , London, England	March 10 – May 2013
Head of Structured Trading Power	
Shell Energy Trading Ltd. (SETL) , London, England	January 08 – February 2010
Head of Power Trading Development (Origination)	
• Member of the Leadership Team and of the Risk Committee.	
Statkraft Markets GmbH , Düsseldorf, Germany	April 04 – December 2007
Head of Origination Western Europe/ Prokurist of Statkraft Markets GmbH	
Manager Structuring/ Senior Analyst Structuring	
Enron Europe Ltd. , London, England	February 01 – January 2002
Associate (Cross Commodity Structures)	
Enron Corp. , Houston, TX, USA	December 99 – January 2001
Associate (Global Assets)	
Enron Frankfurt , Germany/ London, UK	December 98 – December 1999
Analyst (Continental Power Origination)	

EP Commodities, a.s.	Peter Gyurovsky
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Engie Global Markets SAS	Igal Madar
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More than twenty Years' experience in Energy Trading / Digital and Entrepreneurial Outlook

WORK EXPERIENCE

From Jan 2020

Engie Global Markets

Managing Director / Business Platform Leader

- Management of 3 Trading activities :
 - Market Making (Gas, Power, Certificates), providing external clients with market solutions on all asset classes and products, with trading management involving:
 - Improving trading systems to better highlight and quantify risk from the global position.
 - Joint position and risk management of the global books exposure by challenging views and hedges.
 - E-Trading Desk (Created from scratch) 2 main missions:
 - Centralizing, consolidating, and optimizing the execution costs of GEMS trading flows on external markets through algorithms
 - Systematic trading strategies
 - xVA Desk (Creation from scratch) 2 main missions:
 - Facing the markets with the sake of keeping Client flow businesses sustainable by pricing & hedge credit/liquidity/funding risks costs by implementing management strategies
 - Weather derivatives & Physical Risk service
- Results driven, in 2022, creation of a new activity on Environmental certificates (Goos, Ver, iRECS), November 2023, started to extend our activity in the US to replicate our business there. from Jan 2024, launched a new trading activity on short-term Power based on systematic trading built across teams located in 3 areas (Paris, Houston, Melbourne).
- Transformation of our activities in automation and digitalization with visible results on value creation (cf market making at top record), internal IP
- Driving the team towards excellence and obtaining results by systematically empowering people while building strong solidarity, as well as fostering very good relations within the team. Recruited & retained best-in-class talent, increasing from 15 to 25 traders in 3 years.
- Constant communication (internally & externally)

From Jan 2018

Engie Global Markets

Product Owner of EGMA (Market Access Digital Platform) Internal development

- Creation from scratch of entire IT team fully integrated into the business (17 People)
- Client roadshows around the world and continuous Co-Dev of the platform with them
- In 2023 40% of our business is done via EGMA, stands as a testament to our innovative initiatives and positions us as the leader among our competition while also driving us towards operational excellence

Oct 2016

Dec 2019

Engie Global Markets

Head of e-Trading desk on Gas & Power

Setup from scratch and management of eTrading desk

- Optimization of trading flow with an Algo & Machine learning approach
- Algo Asset optimization on cross borders and storages

Jan 2014
Sep 2016

**Engie Global
Markets**

Algorithmic Proprietary Trader Cross Commodities

- Setup Framework
- Management of PT Positions (Low Frequency)

Nov 2012
Dec 2013

NovaWatt

French Company with 359 MW Capacity on Power Plants management

- Modelling and Trade multiple type de power stations

Jan 2010
Dec 2013

Self-Trader

Portfolio Management

- Systematic Quantitative trading
- Development of back testing tools with automates calibrations on multiple strategies

Jun 2006
Jan 2010

Gaselys

Proprietary Trader - Cross Commodities

- Fundamental Trading German/French Power & NBP
- Technical analysis trading based multiple strategies - Brent, NATGAS US
- Asset Trading on Power Interconnector for UK, FR, DE and Pump storage in DE
- Arbitrage and Algorithmic trading business

Analyst

- Daily market views for proprietary trading positions
- Building models forecasts on a short and long term
- Management of fundamental database (Track and collect available data on energy commodities, weather and technical analysis) , Mercure

Jul 2002
Jun 2006

Gaselys

Head of IT Commando

creation of NOVA, Decision making Tools for traders and sales

IT Project Manager (Infocentre & Power Shape Pricer)

Designed, built, tested and released proprietary software still in use today at the firm's level

OTHER

Languages

French: mother tongue; **English:** Very Good Level **Hebrew:** Good Level

Computer

.Net, Python, Azure ML

Alpiq AG	Thomas Nilsson
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CURRICULUM VITAE

Name: Thomas Nilsson

WORK EXPERIENCE

- Oct 20 - Head of Proprietary Trading Alpiq (Olten - Switzerland)
Leading the Proprietary Trading team of Alpiq covering Fuels and Power in western Europe, 8 direct reports and responsible for a team of 6 analysts/developers.
- Jul 15 – Sep 20 Senior Proprietary Trader Alpiq
Setting up Nordic power trading both proprietary and structured. Trading western European power, fuels and emissions
- Feb 12 - Dec 14 Director, Head of Nordic Power Trading Freepoint Commodities (London)
Setting up Nordic power, Power options and Spanish power, trading mainly Nordic power
- Oct 08 - Feb 12 Vice President Barclays Capital (London)
Trading Nordic Power and other power and fuel markets (German and Spanish power, UK gas, emissions, coal – financial API2 and oil)
- Jul 07 - Sep 08 Manager Scandinavian Markets at NUON (Amsterdam)
Responsible for the Scandinavian market activities, 1 direct report
- Sep 04 - Jul 07 Power Trading Manager Scandinavian Markets at NUON
Trading the Nordic Power exchange and expanding NUON's Scandinavian presence
- Apr 04 – Sep 04 Senior Trader at Markedskraft (Stockholm)
Discretionary trading on the Nordic Power exchange for a client base with approximately 20 MEUR
- Oct 98 – Apr 04 Head of Trading Nordic Energy (former TXU NE)
Leading the activities of Trading and Portfolio management teams, consisting of 7 people
Responsibility for physical nomination, financial trading and strategic development
- Jan 02 – Oct 03 Head of Financial Desk at TXU NE (Stockholm)
Trading the Nordic Power exchange, structural trading, business development
Leading the day to day work of the trading desk, recruitment
- Nov 00 – Jan 02 Senior Trader at TXU NE
Trading the Nordic Power exchange, structural trading
Coaching the Graduate program, internal education for new traders
- Nov 99 – Nov 00 Trader at TXU Nordic Energy
Trading the Nordic Power exchange
Leading Master Thesis and final Thesis work
- Oct 98 – Nov 99 Analyst at Eastern Power & Energy Trading (later TXU NE)
Price forecasting for Nordic power exchange, developing trading strategies
Competitor analysis, deal evaluation, physical trading
- Sep 97 – Oct 98 Analyst at Vattenfall Power generation (Stockholm)
Analysing production costs and benchmarking Vattenfall against other companies
Market research, valuation and strategic decision support

EDUCATION

- 2002 Norwegian School of Economics
Power analyst certificate – 12-week course
- 2001-02 Developing Manager Program
Gill-Payne partnership

1992-98	Royal Institute of Technology Master in Industrial Engineering and Management
1994-95	Russian studies at the Universities of Uppsala and Stockholm Majority of this part of Military service
1989-92	Vilunda High School in Stockholm, Natural Science

OTHER

2022-	EEX Exchange Council member
2016-21	Advisory board Entrima
2014-21	Treasurer NAET
2009-14	Deputy Chairman of NAET
2006-21	Board member of NAET (Nordic Association of Electricity Traders)
2000	Deputy chairman of Alumni association for former graduates
1999-04	Chairman of Krave Nilsson Intressenter AB
1994-95	Military service, Swedish military intelligence – second lieutenant

LANGUAGES

Swedish	Mother Tongue
English	Fluent
German	Intermediate
Russian	Basic
Dutch	Basic

E.ON Energy Markets GmbH	Tim Pirnay
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TIM PIRNAY

PROFESSIONAL EXPERIENCE

09/2023 to current	E.ON Energy Markets GmbH: Director Forward Trading <ul style="list-style-type: none">Managing all of E.ON's forward positions (power, gas, carbon) to the external marketsBuilding team with flow & proprietary trading activity, market analysts, and quantitative capabilitiesSteering market channels and liquidity needs for power flow tradingCurrently member of the EPEX and EEX exchange councils	Essen (D)
03/2021 – 08/2023	UNIPER Global Commodities SE: Head of Market Access & Flow Trading <ul style="list-style-type: none">Leading the most successful power trading desk for proprietary and asset strategies at UniperManaging nine traders for all continental power markets for asset, sales, and internal customer flowParticipating in the EEX Power Working Committee, managing relations to the ICE & NasdaqManaging opinions towards interest groups such as EFET and with Political Affairs Teams	Düsseldorf (D)
07/2017 – 02/2021	UNIPER Global Commodities SE: Head of UK Trading & Optimisation <ul style="list-style-type: none">Executive in the trading function, managing a team of four with > £400m gross margin responsibilityLeading the Trading & Optimisation team to deliver excellent, compliant performance and strategiesUK Capacity Market SteerCo member and responsible for bidding strategyExposure up to board level of Uniper SE, managing internal and external stakeholders	Düsseldorf (D)
01/2016 – 06/2017	UNIPER Global Commodities SE: UK Portfolio Optimisation – Desk Lead UK Power <ul style="list-style-type: none">Functional lead of the UK market cluster of four traders, two optimisers and one analystLeading the most successful power desk in proprietary trading and asset optimisation (2015 & 2016)On screen trading and execution of UK power, spreads and trading of fuels and FX	Düsseldorf (D)
10/2012 – 12/2015	E.ON Global Commodities SE: UK Portfolio Optimisation <ul style="list-style-type: none">Optimising the outright power and retail position, dark spreads, spark spreads, gas, coal and carbonManaging a 30 TWh/annum generation portfolio of coal, gas, and power and 38 TWh retail portfolioFX risk management, time/proxy hedging, dynamic interval and volatility hedgingFundamental UK market modelling, shape valuation and pricing, competitor analysis	Düsseldorf (D)
11/2010 – 09/2012	E.ON Energy Trading SpA (Expatriate Assignment): Short-Term Asset Optimisation <ul style="list-style-type: none">Trading of Italian power and spark spreads (month ahead, week, day)Tracking physical and financial positions and creating the dispatch strategy for day-ahead and I-day auctionInterface to TSO and assets on availabilities and outage planning, running capacity auctions	Rome (I)
05/2009 – 10/2010	E.ON Energy Trading SE: Trading Qualification Program (Graduate Scheme) <ul style="list-style-type: none">Power plant optimisation UK and Italy (Front Office), Post merger integration of Italian assets	Düsseldorf (D) Rome/ Milan (I)
05/2008 – 08/2008	Innoven Partenaires: Internship in Venture Capital <ul style="list-style-type: none">Member of the investment team, specialising in Energy and TechnologyCompany analysis, competitive analysis, market potential analysis, and deciding on investment opportunities	Paris (F)
04/2007 – 07/2007	J.P.Morgan: Internship in Investment Banking (Equity Capital Markets) <ul style="list-style-type: none">Researching markets, analysing financial data, and maintaining databasesPreparation of client presentations and participation in deal executions	London (GB)
06/2006 – 09/2006	Lufthansa AG: Internship at the Front Office: Forex Hedging and Liquidity Management	Frankfurt (D)
08/2003 – 05/2004	Order of Malta / Malteser Hilfsdienst: Civil Service	Aachen (D)

EDUCATION

09/2006 – 04/2009	ESCP-EAP European School of Management: International Management <ul style="list-style-type: none"><u>Degrees:</u> M.Sc., Diplom-Kaufmann, Dipl. de Grande École: "sehr gut" (1st class)Thesis: „How do Venture Backed IPO's perform on the public equity markets? “	London (GB) Paris (F) Berlin (D)
09/2004 – 08/2006	University of Maastricht <ul style="list-style-type: none">Bachelor studies in International Business with major in Finance<u>Core Subjects:</u> Corporate Finance, International Financial Management, Value Based Management	Maastricht (NL)
2001 – 2003	Abitur (A-Levels)	Aachen (D)
2000 – 2001	Kemp High School: 1-year High School Exchange Program, Physics School Award	Kemp, TX (USA)

EXTRA CURRICULAR EXPERIENCE

2006	Fidelity Investments: Winner of the annual Stock-Picking challenge	London (GB)
2005 – 2006	Sigma Investments: Executive Board Member & Shareholder (€30,000 in equity)	Maastricht (NL)
2001	International Rotary Club Scholarship: World Affairs Seminar	Whitewater, WI (USA)

SKILLS AND INTERESTS

Languages	German (native), English (fluent), Italian (fluent), French (intermediate)
Software Skills	MS Office (basic VBA), Bloomberg (training in London), Reuters / Refinitiv (training in Amsterdam), Datastream
Certifications	EPEX Spot Trading License, EEX Forward Trading License
Interests	Economics, Energy and Stock Market, Real Estate, Foreign Countries, Cultures and Languages
Sports	Swimming, Road cycling, Sailing (Yachtmaster certified), Skiing

CONTACT DETAILS

ČEZ, a.s.	David Poupě
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Resume of David Poupě

Education:

1987-1991 Secondary Economic School
1992-1994 Secondary Hotel School
1996-1999 Certificated Banking Instituted

Professional carrier:

ČEZ, a.s.

Apr 2016 – Now

Head of Commodity Trading

- Managing a team of 25-30 traders
- Part of Commodity Trading is Power desk, Gas desk, Option desk, LNG and Origination desk, Algo trading desk

Dec 2015 – Mar 2016

Head of Power desk

- Expansion of power business across Europe
- Managing a team of 6 traders

Jun 2008 – Nov 2015

Senior power trader

- Focused on CEE region
- Market making on PXE

Komerční bank, Prague

May 2003 – May 2008

Head of FX desk

- FX, Outrights, FX Options, Banknotes
- Management of sales and external flow

Jan 2002 – Apr 2003

Chief dealer and deputy of Head of IR desk

{Result of the new structure set up by new owner Societe Generale}

- FX forwards, FRA, IRS, Treasury Bills, OIS,
- Responsibility for short term liquidity of the bank

May 1999 – Dec 2001

Head of Market Operations

- FX, Forwards, FRA, IRS, Deposits, Treasury Bills,
- Liquidity management of the bank

Feb 1993 – Apr 1999

Dealer on Money Market desk

- Deposits, FX Swaps, T-Bills, US Treasury,
- Responsibility for short term liquidity of the bank

May 1992 – Jan 1993

Back office specialist

Languages:

Fluent English
Pasive German

Axpo Solutions AG	Marco Saalfrank
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Marco Saalfrank, Head Continental Europe Merchant Trading

Marco Saalfrank is Head of Continental Europe Merchant Trading and has been a member of the Management Board of Axpo Solutions AG since 1st October 2014. He started his career in Axpo Solutions AG (formerly EGL AG) in October 2001, working in several management positions. He is responsible for Merchant Trading, for Structured Energy Management supporting mainly origination activities in Continental Europe, and for the upstream gas activities and LNG on long-term contracts. Marco Saalfrank holds a PhD in Physics from ETHZ.

EDF Trading Limited	Giacomo Schiro
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BKW Energie AG	Stefan Sewckow
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Curriculum Vitae

Personal information

Name: Stefan Sewckow



Work experience

BKW Energie AG

Nov 2023 – present

Chief Commercial Officer – Energy Markets

Board Member

MVV Trading GmbH

Aug 2017 – Oct 2023

Managing Director (Commercial Officer)

- Trading
- Origination
- Portfoliomanagement Generation & Sales
- Renewable Directmarketing and PPA

Trianel GmbH

Dec 2012 – Aug 2017

Director Trading & Origination

- Trading
- Origination
- Renewable Directmarketing and PPA

E.ON Global Commodities SE

Apr 2008 – Nov 2012

Head of Origination New Markets (2 years)

Head of Spot – Trading Central & South Eastern Europe (2 years)

Head of Power Optimization & Support (1 years)

Curriculum Vitae

Vattenfall Trading Services GmbH

Aug 2002 – Mar 2008

Head of Asset Management (2 years)

Head of Dispatch Management (2 Year)

Intraday Dispatch 24/7 Team (1,5 years)

HEW AG

Jun 1996 – Jul 2002

MVR Müllverbrennung Rugenberger Damm

Head 24/7 operations

HEW AG

MVB GmbH (Waste to Energy Plant)

Oct 1992 – Mai 1996

24/7 operation

Education

2001 – 2007

University of applied science (Hamburg)

Dipl.-Wirtschaftsingenieur (Unternehmensführung)

1996 – 1997

Kraftwerksmeisterschule (Essen)

Kraftwerksmeister

1987 – 1991

Stadtreinigung Hamburg (Hamburg)

Industriemechaniker

Language

- German (native)
- English (fluent)

enercity Aktiengesellschaft	Jan Sierig
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Dr.-Ing. Jan Sierig

Personal Details	Nationality:	German
	Date and place of birth:	1964, Minden/Westfalen, Germany
	Qualification:	Diploma in Electrical Engineering (RWTH Aachen) Ph. D. in Electrical Engineering

Professional Positions

enercity AG (Stadtwerke Hannover AG), Hannover

Sept. 2018	Head of Markets
2011 - 2018	Head Strategic Affairs and Energy Sourcing

EnBW Energie Baden-Württemberg AG, Karlsruhe

2009 - 2010	Head of Upstream Optimisation/Group Coordinator Upstream/Trading
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European Commodity Clearing AG, Leipzig

2007 - 2008	Director Business Development & IT
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E.ON Group

2003 - 2006	Head Strategic Affairs of Power Economics E.ON Energie AG, München
2000 - 2003	Head Sales Controlling and Power Origination EAM Energie AG, Kassel
1999 - 2000	Head System Optimisation PreussenElektra AG, Hannover
1993 - 1999	Prognosis and Primary Energy Planning PreussenElektra AG, Hannover

Rheinisch-Westfälische Technische Hochschule Aachen

1988 - 1993	Research Assistant Institut für Elektrische Anlagen und Energie wirtschaft (Institute of Power Systems and Power Economics)
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Member of BDEW Working Group Power Trading
Member of VDE Association for Electrical, Electronic & Information Technologies
(ETG Power Engineering Society, ITG Information Technology Society)

ENEL Global Trading S.P.A.	Dominic Ursino
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CURRICULUM VITAE

PERSONAL INFORMATION

DOMINIC VINCENT URSINO

Languages: English (mother tongue); Italian (mother tongue)
Education: Master's degree in management engineering (with honours), Executive MBA at Rome University "Tor Vergata"
Qualifications: Certificated trader for EEX spot and derivatives, HUPX spot and HUPX Futures

WORK EXPERIENCES

Current Position

ENEL GLOBAL TRADING S.p.A.

Global Energy and Commodity Management Business Line
Global Wholesale and Trading – Wholesale and Trading Italy

Head of Power Trading Italy

Wholesale markets: bilateral, OTC, Hubs, Exchanges
Coverage: Trading and hedging of Enel Group portfolio exposure on Italian power market
Products: Power, cross commodity, cross border, long term PPAs, options, algo trading

Other projects: Lead for startup of Enel activities in the Australian Wholesale energy market; Best practice sharing with Enel Energy Management units active in South American energy markets.

2012-2017

Head of Non-Liquid Markets

Wholesale markets: bilateral, OTC, Hubs, Exchanges
Coverage: portfolio exposure of Enel Group entities in Central & South Eastern European markets
Products: Power, cross commodity, cross border, long term PPAs, environmental certificates

Other projects: start-up and development of the operations of the local Enel subsidiaries in the Croatian and Serbian market;

2011

ENEL TRADE HUNGARY Kft. - Operations Manager for Hungary

Based in Budapest to manage the entire operations of the local Enel Trade subsidiary. Representative of Enel with the major local Stakeholders, including Energy Authorities, Regulators, TSO.

2008 – 2010

ENEL PRODUZIONE S.p.A.

Mid Term Operations Planner

Production optimization of Italian generation portfolio through market intelligence modeling.

2007 – 2008

ATOS ORIGIN ITALIA S.p.A.

Change Management Consultant

EnBW Energie Baden-Württemberg AG	Bernhard Walter
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DR. BERNHARD WALTER



Head of Market Design & Regulatory Affairs (Trading)

EnBW Energie Baden-Württemberg AG
Durlacher Allee 93 / 76131 Karlsruhe / Germany

Email: b.walter@enbw.com

PROFESSIONAL RESPONSIBILITIES

07/08 – today **EnBW Energie Baden-Württemberg, Karlsruhe**
Head of Market Design & Regulatory Affairs (Trading)

- ♦ Teamlead on all trading related regulatory /market design
 - ♦ Develop/coordinate company positions on energy trading issues
 - ♦ Design of Market Rules for energy trading on national/European level (e.g. European market integration, congestion management, balancing/ancillary services, energy transition, trading regulation)
 - ♦ External representation of company position on energy wholesale market issues in national & international committees
- ♦ Heading centre of expertise on trading regulation within EnBW group
 - ♦ Central point of contact within the EnBW group in respect to relevant provisions of financial & energy wholesale market regulation
 - ♦ Evaluation of relevant regulations with potential business impact
 - ♦ Initiating and coordinating implementation processes of respective requirements at EnBW

11/00 – 06/08 **German Association of Energy and Water Industries - BDEW e.V., Berlin**
(until 10/07: German Electricity Association -VDEW- e.V.)
Deputy head of energy trading section (prior: coordinator power trading issues)

- ♦ Establishment and team leadership of trading section
- ♦ Drafting of industry positions and active communication of industry positions
- ♦ Organisation of seminars and conferences

UNIVERSITY DEGREES

09/96 – 7/00 **University of St. Andrews, Scotland**
Ph.D. in Economics

10/89 – 8/95 **University Konstanz, Germany**
Master Studies in Economics (*Diplom-Volkswirt*)

KEY INVOLVEMENT IN MARKET INTEGRITY & TRANSPARENCY/ FINANCIAL REGULATION ENERGY WHOLESALE MARKETS

- Active involvement in discussions on European and national level regarding potential impact of financial regulation as well as trading regulation on commodity / energy markets. Key pieces of relevant legislations include MiFID, EMIR, REMIT, MAD/MAR; CRD as well as the respective national rules and regulations.
 - ♦ Vice-Chairman of EURELECTRIC Working Group *Market Integrity & Financial Regulation*
 - ♦ Chairman of Working Group *Financial Regulation, Market Integrity & Transparency* at German Energy Industry Association BDEW
 - ♦ Active Member of EFET Market Supervision Committee & Compliance Working Group
- Active involvement in energy wholesale trading issues covering the entire range of energy market design topics including Network Codes, Market Integration Initiatives, Energy Transition. Key objective to develop well-functioning energy markets, where liquid, competitive and integrated energy markets play a central role.
 - ♦ European level: Board Member of EFET Europe, member of EFET Electricity Committee and several subgroups; member of Eurelectric Working Group *Wholesale Markets & Trading* and further subgroups.
 - ♦ National level: Chairman of the Board of EFET Deutschland, Chairman of BDEW Working Group Market Design Trading Power; member of BDEW Steering Group Trading and several further trading related BDEW Working Groups. Vice-Chair of EFET Deutschland German Task Force Electricity.

COMMITTEES & MANDATES

- ♦ Chairman of the EEX Exchange Council
- ♦ Chairman of the EPEX Spot Exchange Council
- ♦ Board Member of EFET Europe
- ♦ Chairman of Board of EFET Deutschland
- ♦ Vice Chairman of EFET Deutschland German Task Force Electricity
- ♦ Vice Chairman of EURELECTRIC Working Group Market Integrity & Financial Regulation
- ♦ Vice Chairman of EFET Working Group Market Integrity
- ♦ Chairman of BDEW Working Group Market Design Power Trading
- ♦ Chairman of BDEW Working Group Financial Regulation & Transparency
- ♦ Member of ACER REMIT Expert Group on Integrity and Transparency
- ♦ Member of ACER Roundtables on Transaction Reporting
- ♦ Expert in energy trading relevant political hearings
- ♦ Speaker at international and national conferences & workshops

Vattenfall Energy Trading GmbH	Jens Wimschulte
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